



# Oregon Law Institute of Lewis & Clark Law School



## OLI CLE PRODUCT CATALOG 2015-2016

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**OLI**  
*We raise  
the Bar*



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### [R] RECIPROCITY

This seminar meets the necessary qualifications to fulfill the MCLE requirement for the reciprocal administration to the Oregon State Bar.

### FORMS

The forms included in the course materials are available on a Data CD in Word and WordPerfect format.

*\*Data CD only available with book/CD or book/DVD purchase.*

### MCLE CREDIT

MCLE Credits apply to CD/Book or DVD/Book Sets only. Per MCLE Rule 5.7(c), amended December 8, 2008, credit will not be given for video or audio presentations of a CLE activity originally conducted more than three years prior to the date viewed or heard by the member seeking credit unless it can be shown by the member that the activity has current educational value.

#### MCLE Credit Codes

<b>AJ</b>	Access to Justice
<b>CAR</b>	Child Abuse Reporting
<b>EAR</b>	Elder Abuse Reporting
<b>E</b>	Ethics
<b>G</b>	General
<b>PS</b>	Practical Skills
<b>NFPA</b>	National Federation of Paralegal Associations

### Thanks to OLI Volunteers!

OLI is deeply indebted to the practitioners, judges, law professors, and specialists from other professions serve as OLI faculty members and authors. They plan, teach, and prepare written materials distributed at our seminars. We extend our deepest appreciation to our planners, speakers, and authors for their outstanding contributions.



**2016 Annual EMPLOYMENT LAW UPDATE**

Out of Office: Oregon Sick Leave • The Missing Link: Interpreting Oregon's Aid and Abet Statute • Electronic Lawyering: Ethics Update on #Trending Topics for Lawyers • Workplace Drug Testing: Marijuana vs. Alcohol • Case Law Update • Implicit Bias and Race.

May 13, 2016

MCLE: 4.75 G, 1.25 AJ, and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (198 pages): \$59

**28th Annual Ethics CLE:****BIAS AND DISCRIMINATION IN THE LEGAL PROFESSION**

Oregon played a key role in the march to this year's landmark U.S. Supreme Court decision granting same-sex marriage, the seminal civil rights issue of our time. We are honored to present an in-depth conversation with the judge and key lawyers sharing the history, strategy, and politics behind Oregon's *Rummel* and *Geiger* marriage equality cases. Get behind-the-scenes personal and professional insights and stories of struggle and success. We will also explore the aftermath and real world implications of these civil rulings in areas of law including employment, civil rights, and family law.

October 30, 2015

MCLE: 3 AJ

CDs/Book: \$149 per set

DVDs/Book: \$189 per set

Book only (85 pages): \$59

**27th Annual Ethics CLE: KIDS FOR CASH**

An award-winning 2013 documentary, *Kids for Cash*, which tells the scandalous story of how over 3,000 children in Pennsylvania were convicted and sentenced to juvenile detention facilities, often for very petty conduct, by two corrupt judges who in exchange received millions in kickbacks from the owners of those facilities. The film tells the story from those at the very heart of the scandal including the victims, their families, and the judges behind the scheme. Panel discussion follows viewing.

November 14, 2014

MCLE: 3 AJ - *This qualifies as Introductory AJ credits*

CDs/Book: \$149 per set

DVDs/Book: \$219 per set

(*Kids for Cash* DVD included)

**HATE SPEECH: Has the U.S. Gone Too Far?**

First Amendment Exceptionalism in a World of Hate Speech Regulation • *N'tzor l'Shoni MeRa*, Keep My Tongue from Evil • *Seraw v. Metzger*: Using "Protected" Hate Speech to Prove Unlawful Incitement • When Free Speech and the War on Terror Collide in the Courtroom.

December 13, 2013

MCLE: 3.25 AJ

Book only (155 pages): \$59

**26th Annual Ethics CLE: ADDRESSING DISCRIMINATION, HARASSMENT, AND INTIMIDATION IN LEGAL PROCEEDINGS**

Current RPCs and background/history of the Oregon RPC 8.4 Amendment • OSB general counsel's insight into OSB client assistance process, OSB disciplinary process, and adequacy of The Oregon RPCs Before the Oregon RPC 8.4 Amendment • History of cases under Oregon RPC 8.4(a)(4) (Conduct that is prejudicial to the administration of justice), cases from other jurisdictions addressing Oregon RPC 8.4(a)(7) (manifest bias based on protected class), and case studies of sample scenarios under Oregon RPC 8.4 amendment; disciplinary counsel's insight into future OSB enforcement criteria/considerations for Oregon RPC 8.4 amendment.

November 8, 2013

MCLE: 3AJ

CDs/Book: \$149 per set

DVDs/Book: \$189 per set

**[R] REPRESENTING ELDER ABUSE VICTIMS**

Financial Abuse Case Study (Introduction and Overview) • "Are You Being Scammed?" • "I Think You've Been Scammed" • "You've Been Scammed" • "Your Scammer Is Going to the Slammer" • Office of Adult Abuse Prevention and Investigations • Representing Victims of Physical Abuse Arising in Facilities • Litigating an Elderly Persons and Persons with Disabilities Abuse Prevention Act ("EPPDAPA") Order • Fitting the Pieces Together.

April 12, 2013

MCLE: 6.5 G or AJ

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (194 pages): \$59

(*this program does not qualify for Elder Abuse Reporting requirements*)

**PROBATE LITIGATION:****Key Issues for Lawyers Who Work with Wills and Trusts**

Appellate Case Update • Undue Influence Under Oregon Law • Assessment of Capacity • How to Avoid a Will or Trust Contest • How to Try a Case to the Court • Alternatives to Trial in the Probate Department • Wrongful Death Claims: Procedure, Substance, and Ethics • Ethical Issues in Estate Administration.

November 15, 2012

MCLE: 4.5 G, .75 AJ and .75 E\*See MCLE rule 5.7 (c)

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (99 pages): \$59

**25th Annual Ethics CLE: IS JUSTICE ACCESSIBLE IF SPEECH MAY NOT BE FREE AND COURTS MAY BE CLOSED?**

What Is a "Race Card"? When Can It Be Used? • Picking a Lawyer Because Of Gender, Race, or Political Status: The Client's View • Picking Who Works On a Case For a Potentially Biased Client: The Lawyer's and Law Firm's View • Buying Justice: Do Caseload or Other Concerns Give The Rich a Better Standard of Care? What, if Anything, Can be Done About It? • "Unbundling" as a Tool For Access To Justice • Reforming Courts: Proposals To Make Courts More Effective, Efficient, and Tolerant.

November 2, 2012

MCLE: 3 G or AJ - *This qualifies as Introductory AJ credits*

CDs/Books: \$149 per set

DVD/Books: \$189 per set

## **A SURVEY OF ADMINISTRATIVE LAW:**

### ***An Overview, Hot Topics, and New Developments***

Introduction to Litigating a Contested Case • General Introduction to Rulemaking, Including Rule Validity Claims • Selling Your Case and Pet Peeves: The Administrative Law Judge Perspective • Effective Advocacy • Local Government Administrative Law • Office for Civil Rights Complaints • Adjudicating Sexual Misconduct Cases in Public Higher Education • Appellate Law Developments.

November 20, 2015

MCLE: 6.5 G or PS

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (170 pages): \$59

## **OREGON LEGISLATIVE HISTORY:**

### ***Research and Time Management Tips from the Experts***

Legislative History and Statutory Construction in Oregon • “Gut and Stuff” – Legislative History Terms • Legislative History Research – Overview • Research Tools and Document Sources • Researching a Simple Legislative History • Researching a Complex Legislative History • Quasi-Legislative History Research • Practical Matters (Time and Practice Management) • Putting Your Research to Use in Trial and on Appeal.

October 23, 2015

MCLE: 6.75 G or PS

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (266 pages): \$59

## **PARALEGALS AND LEGAL STAFF:**

### ***Ensuring Professional Competence***

Legal Marijuana in Oregon—Overview, Status, and Legal Considerations • Ethical Duty of Technology—Paralegal’s Job or Attorney’s Job? • Elder Law Abuse and OSB Reporting Requirements • Estate Planning—Lack of Liquidity • iPad for Legal Professionals • Landlord/Tenant—Updates, Tips, Pitfalls • Bankruptcy Basics—What is a Chapter 7/Chapter 13? • Limited Licensed Legal Technician.

June 12, 2015

5.25 G and .5 E NFPA CLE Credits

Book only (243 pages): \$59

## **MAGNA CARTA AT 800**

Historical Contest to the Sealing: 1215 and Its Aftermath in England • Magna Carta and the American Jury Trial: The Myth, the Reality, and the Enduring Significance • Magna Carta in Popular Culture • Women and Law in the Age of Magna Carta • Citing the Magna Carta in Modern Litigation • Panel Discussion and Questions.

May 29, 2015

MCLE: 3.25 G

CDs/Book: \$115 per set

DVDs/Book: \$215 per set

Book only (130 pages): \$59

## **OREGON MARIJUANA LAW:**

### ***A Legal Primer for Attorneys and Businesses***

The Business of Marijuana • Implementing Measure 91 • Marijuana and Property: Commercial Leasing, Landlord-Tenant, and Land Use • Marijuana in the Workplace • Intellectual Property: What’s Different about Marijuana? • Getting High on Ethics: Keeping Your License to Practice from Going Up in Smoke.

May 8, 2015

MCLE: 5.75 G and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (292 pages): \$59

## **A FLOOD OF QUESTIONS:**

### ***Integrating Floodplain Management and Salmon Conservation***

Legal Landscape: Managing Floodplains and Restoring Salmon • Understanding and Restoring Floodplain Function for Salmon Restoration and Other Benefits • Administering Floodplain Protection: Agency Roles and Views • Levee Certification/Re-certification • NFIP Consultation and Litigation • Changes to Mapping Requirements for NFIP • Floodplains and Local Land Use Regulation • Columbia River Treaty.

November 7, 2014

MCLE: 7 G or PS

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (249 pages): \$59

## **THE LONG REACH OF HEALTH CARE REFORM**

The ACA’s “Play-or-Pay” Rules for Non-Benefits Attorneys • Obamacare and Oregon Health Reform’s Impact on Collective Bargaining for Health Insurance • ACA and The Future of Health and Care • The Hobby Lobby Case—The ACA Meets the Free Exercise Clause • Panel Discussion and Questions.

June 13, 2014

MCLE: 3.5 G

CDs/Book: \$179 per set

DVDs/Book: \$229 per set

Book only (79 pages): \$59

## **HATE SPEECH: *Has the U.S. Gone Too Far?***

First Amendment Exceptionalism in a World of Hate Speech Regulation • *N’tzor l’Shoni MeRa’*, Keep My Tongue from Evil • *Seraw v. Metzger*: Using “Protected” Hate Speech to Prove Unlawful Incitement • When Free Speech and the War on Terror Collide in the Courtroom.

December 13, 2013

MCLE: 3.25 AJ

Book only (155 pages): \$59

## **[R] THE OREGON PUBLIC CONTRACTING CODE:**

### ***An Overview and New Developments***

The Oregon Public Contracting Code 2012: An Overview, Focusing on Traps for the Unwary • The Legend of QBS: Myths and Realities of Qualification Based Selection • Practical Compliance with Prevailing Wage Requirements on Public Works Contracts • Insurance Requirements in Contracts.

May 11, 2012

MCLE: 3.5 G\* \*See MCLE rule 5.7 (c)

CDs/Book: \$179 per set

DVDs/Book: \$209 per set

Book only (110 pages): \$49

## ALTERNATIVE DISPUTE RESOLUTION

### MEDIATION TOOLS AND TECHNIQUES FOR LAWYERS

Is Mediation Overused? • What Workers and What Doesn't in Successfully Mediating Personal Injury Cases • Mediating Business Litigation Cases • Negotiation Ethics • Judicial Settlement Conferences—What Do Judges Think? • “Practitioners’ Follies” • Different Kinds of Minds: Some Facts and Figures About Autism/Asperger's, ADD/ADHD, PTSD • The Art of Effective Cross-Cultural Mediation—Representing Your Client and Understanding the Other Side.

October 19, 2012

MCLE: 4 G, *plus* 2 AJ, and 1 E\* \*See MCLE rule 5.7 (c)

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (86 pages): \$59

## APPELLATE LAW

### EVIDENCE: *How to Get It and How to Use It*

Appellate Update • Walkin' Down a Country Road: Evidence in Arbitration • Expert Witnesses in State and Federal Litigation • Tips and Traps in Securing Evidence from Government Sources • Tort Litigation: Obtaining and Preserving Evidence for Admission in Court • Ethical Issues Involving Damaged, Altered, or Stolen Evidence.

November 21, 2014

MCLE: 5.75 G or PS and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (101 pages): \$59

### A DAY WITH THE OREGON COURT OF APPEALS

Introduction to Your Court of Appeals • Behind the Curtain—How Judges of the Court of Appeals Decide Cases • When Are the Merits Undecided? Caselaw Update on Preservation and Plain Error/Mootness/Appellate Jurisdiction • Motion and Petition Practice in the Court of Appeals • Briefing Before the Court of Appeals—What Works and What Doesn't • Oral Argument—Tips and Traps.

April 18, 2014

MCLE: 6.75 G or PS

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (129 pages): \$59

### [R] APPELLATE TIPS AND TECHNIQUES FOR LITIGATORS: *Planning Trials for Success on Appeal*

Intake and Pretrial Issues • Trial and Post-Trial Issues • Deciding Whether and What to Appeal; Perfecting Your Appeal • What Not to Do in Presenting Your Case to the Court of Appeals • Review in the Oregon Supreme Court.

October 26, 2012

MCLE: 6.5 G\* \*See MCLE rule 5.7 (c)

CDs/Book: \$209 per set

Book only (125 pages): \$59

### [R] *Fresh Insight: A DAY WITH THE OREGON SUPREME COURT*

Successful Appellate Court Practice: First Principles for Newer Advocates • All Business: Developments in the Law of Agency, Insurance, Employment, and Business Regulation • Finding Intent: Revisiting the Interpretation of Statutes, Rule, and Contracts • Current Trends in Professional Discipline: New Rules and Recent Decisions • Why Didn't I Think of That? Favorite Tips for Effective Litigation.

April 27, 2012

MCLE: 5.75 G and 1 E\* \*See MCLE rule 5.7 (c)

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (84 pages): \$59

## BUSINESS/TAX LAW

### BUSINESS LAW ESSENTIALS: HOT TOPICS

Small Business Finance: How To Raise Money, with an Emphasis on Regulation A+ • The Annotated Model Real Estate Development LLC Operating Agreement: Oregon • Employment Law for Business Lawyers: What Will Get Your Client Sued? • M&A Agreements: Preparing Effective Representations and Warranties • Start Up Companies: Deconstructing the Venture Capital Term Sheet • Your New Company: Entity Choice and Deciding Where to Organize.

May 20, 2016

MCLE: 5.25 G

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (244 pages): \$59

### HOW TO DRAFT A CONTRACT: *The Nuts & Bolts of Contract Drafting*

The Framework: Characteristics of Excellent Drafting • The Legal Context of Contract Drafting • The Essential Parts of a Contract • Types of Contracts • Common Performance Provisions • Indemnification • Boilerplate Provisions • Preparation: The Client Interview • The Audience • Required, Essential, Recommended, and Optional Provisions • Drafting Techniques: Defined Terms • Correct Language for the Intended Legal Consequence • Allocation of Risk • Money Trail and Alternative Outcomes • Finishing Strong: Alternative Dispute Resolution Clauses • Gender Free Drafting • Appearance • Effective Contract Review • Amendments • The “Cloud” and Contract Drafting.

February 19, 2016

MCLE: 6.25 G or PS

Book only (109 pages): \$59



**9<sup>th</sup> Annual RECENT DEVELOPMENTS IN FEDERAL TAX**

**VALUATION featuring Jack Bogdanski**

New regulations requiring consistency of estate tax values with income tax basis • New proposed regulations on valuation discounts: rumor or reality? • Quantifying the advantage of the “net, net gift” • New court of appeals decisions (including one from the Ninth Circuit) on charitable contributions of conservation easements • Tax Court valuation of real property donated to charity • IRS guidance on application of Section 2701 to a change in the capital structure of a family company • Tax Court guidance on valuation of “NIMCRUTs” • Tax Court pronouncements on the proper role of “assemblage value” in determining the fair market value of real estate.

December 11, 2015

MCLE: 2 G

Book only (32 pages): \$50

**REPRESENTING FAMILY AND CLOSELY HELD BUSINESSES**

Employment Law Concerns for Small Businesses • Oregon’s New Crowdfunding Legislation • Effect of Divorce on the Small Family Business • Tax Planning for Closely Held Businesses • Estate Planning for Owners of Closely Held Businesses • Mergers, Acquisitions, and Sales of Closely or Family Held Businesses • Forming a New Business: Choosing the Best Form of Entity • Top 10 Intellectual Property Issues for Small Businesses: How to Issue Spot and Advise Your Client on IP Issues.

April 17, 2015

MCLE: 6.5 G or PS

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (284 pages): \$59

**SECRETS OF BULLETPROOF CONTRACT DRAFTING**

**Presented by Lenné Espenschied**

Recognizing the Three Sources of Ambiguity • Five Linguistic Improvements • Six Strategies for Better Sentences • The Three Best Methods to Prevent Contextual Ambiguity • Three Extraneous Factors.

February 27, 2015

MCLE: 6.5 G or PS

Book only (123 pages): \$59

**8<sup>th</sup> Annual RECENT DEVELOPMENTS IN FEDERAL TAX**

**VALUATION featuring Jack Bogdanski**

The latest on the discount for taxes on “built-in” gains • Who owns the intangibles of a family business? • The burden of proof matters (sometimes) • A tax return valuation position as an admission • The distinction between “market value” and “fair market value” • Issues posed by “successor member interests” in limited liability companies • Holding company valuation: income vs. asset approach • Valuation of “QTIP” assets • Continuing valuation (and other) battles regarding conservation and facade • Valuation of accounts with Bernie Madoff • Penalties for inaccurate valuation; and • IRS disbarment of wayward appraisers.

December 19, 2014

MCLE: 2 G

Book only (56 pages): \$50

**PRIVACY LAW IN THE INTERNET AGE**

BYOD—Mobile Device Challenges for Security and Privacy • Privacy and Data Security in Payment Card and Card-Alternative Transactions • Lawyers as Business Associates: New Risks and Obligations under HIPAA • The Legal Ethics of Social Media (*aka* Friending Our Enemies, Boasting Through Blogs, and Tweeting Our Trials) • Workplace Privacy: A Competitive Advantage • Important Recent Developments and Trends in Privacy Law • Cyber-Insecurity: Confronting Your Notification Anxiety • Red Rover or Dodgeball? Traversing the Privacy Playing Field in an Age of Enhanced FTC Enforcement.

June 6, 2014

MCLE: 6 G and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (108 pages): \$59

**ARMOR, AMMUNITION, & AMBUSHES:**

***Bankruptcy and Other Battles in a Struggling Economy***

Armor: Protecting Yourself with Federal Bankruptcy Exemptions • Ammunition: Your Arsenal in “Bankruptcy Land” • Ammunition: WMD — Winning Mortgage Disputes • Ambushes: Malpractice Traps, Difficult Clients, The Student Loan Problem • Ethical Issues in Estate Administration.

April 4, 2014

MCLE: 6.5 G

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (273 pages): \$59

**BUSINESS STARTUPS**

Protecting Intellectual Property • Mounting Up and Leaving the Gate with the Essentials of Employment Law • Working With Startups: Challenges and Opportunities • Deconstructing the Venture Capital Term Sheet • Corporate Formation and Entity Selection Considerations • Crowdfunding: The Sirens’ Song • Securities Compliance: What You Need to Know.

March 7, 2014

MCLE: 6.5 G

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (166 pages): \$59

**7<sup>th</sup> Annual RECENT DEVELOPMENTS IN FEDERAL TAX**

**VALUATION featuring Jack Bogdanski**

“Net, Net” Gifts • Charitable Easement Wars • Highest and Best Use of Real Estate • Estate Tax Values and Income Tax Basis • Preferred Stock • Lack-of-Marketability Discounts • Undivided Interests • Blockage Discounts • Grantor-Retained Annuity Trusts and Residence Trusts • Expert Witnesses in Tax Court • Option Prices • Insurance Company Demutualization • Purchase Price Allocation • Valuation Misstatement Penalty • Successive Interests.

December 13, 2013

MCLE: 2 G

Book only (59 pages): \$50

### CONSUMER PROTECTION INTERSECTIONS

Overview of the Consumer Financial Protection Bureau and FTC's Bureau of Consumer Protection, and Federal Resources for Consumer Advocates • Mortgage Markets: The CFPB Mortgage Rulemakings, FTC Crackdown on Mortgage Relief Scams and Misleading Mortgage Advertising; Oregon Mortgage Lending Law and Regulation • Targeted Consumer Protection: CFPB, FTC, and Oregon Work on Behalf of Seniors, Immigrants, Servicemembers, and Low-Income Consumers • Law Enforcement Highlights: CFPB, FTC, and Oregon DOJ Recent Actions to Protect Consumers • Law Enforcement Highlights: CFPB, FTC and Oregon DOJ Recent Actions to Protect Consumers • Fair Debt Collection: CFPB Supervision of Debt Collection Activities; FTC Enforcement Actions Against Deceptive, Abusive, and Phantom Debt Collectors; Debt Collection in Oregon.

October 11, 2013

MCLE: 5.75 G

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (226 pages): \$59

### INTERNET LAW DEVELOPMENTS

Trademark and Domain Name Developments • Data Security • Taxation of Internet Commerce: What You Need to Know • Social Media: Implications for Business • Current Developments Regarding Privacy on the Internet • Recent Internet Law Cases: 10 Cases (Developments) You Need to Know About.

June 7, 2013

MCLE: 4.25 G

CDs/Book: \$179 per set

DVDs/Book: \$239 per set

Book only (147 pages): \$59

**Check our website for archived CLEs**  
**<http://go.lclark.edu/oli>**  
**Follow us on Twitter: @OregonCLE**

### [R] REPRESENTING FAMILY AND CLOSELY HELD BUSINESSES

Employment Law Concerns for Small Businesses • Crowdfunding and the JOBS Act • Divorce and the Role of the Business Lawyer • Dealing with Distressed Customers and Suppliers: A Bankruptcy Primer for the Non-Bankruptcy Lawyer • Tax Planning for Closely Held Businesses • Business Transition Planning for Owners of Closely and Family Held Businesses • Estate Planning for Owners of Closely Held Businesses.

March 1, 2013

MCLE: 6.25 G

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (194 pages): \$59

### 2012 INTELLECTUAL PROPERTY LAW UPDATE

Secrets About Trade Secrets • 2012 Trademark Law Update • Patent Law Developments in the Congress and the Courts • Copyright Law 2012 • Patent Licensing: Strategies and Considerations in View of the Changing Patent Law Landscape • What Happens to Intellectual Property in Bankruptcy Proceedings.

June 15, 2012

MCLE: 5.5 G\* \*See MCLE rule 5.7 (c)

CDs/Book: \$209 per set

Book only (119 pages): \$59

### *Staying Competitive:* LEGAL ISSUES IN RUNNING A BUSINESS ONLINE

Online Content and Social Media Risks: What You Need To Know • Brands Online: Trademarks and Domain Names • The New World of Social Media: Employment Law Risks Every Employer Should Know • Current Developments in Data Security and Privacy Law • E-Commerce: Selling Goods and Services Online • E-Discovery • State Taxation in the E-Commerce Age • Cloud Computing 101.

March 2, 2012

MCLE: 6.5 G\* \*See MCLE rule 5.7 (c)

CDs/Book: \$199 per set

DVDs/Book: \$299 per set

Book only (132 pages): \$59

## CHILD ABUSE REPORTING

### 27<sup>th</sup> Annual Ethics CLE: LAWYERS' MANDATORY DUTY TO REPORT CHILD ABUSE:

How lawyers' mandatory duty to report child abuse is triggered • The exceptions that might prevent you from reporting • How mandatory reporters are such a crucial part of Oregon's efforts to prevent child abuse • Hypothetical case studies focused on real-world scenarios.

November 14, 2014

MCLE: 1 CAR

CDs/Book: \$35 per set

### 26<sup>th</sup> Annual Ethics CLE: CHILD ABUSE REPORTING: LEGAL OBLIGATIONS AND PROFESSIONAL ETHICS

Statistics of child abuse in Oregon • Social overview and lifetime impacts of child abuse • Application of the reporting law • Purpose of the child abuse reporting law • The duty to report • Consequences of failure to report • Who must report • Information needed in the report • Mechanics of the Department of Human Services response: what happens when a report is made?

November 8, 2013

MCLE: 1 CAR

CDs/Book: \$35 per set

## CHILD ABUSE REPORTING (Continued)

### 25<sup>th</sup> Annual Ethics CLE: UNDERSTANDING CHILD AND YOUR REPORTING OBLIGATIONS

This presentation will cover the basics of the Oregon child abuse and neglect reporting law for mandatory reporters, which includes all lawyers. It will also address an area of child abuse and neglect that drives most child dependency cases, namely parental substance abuse. This will be a practical discussion designed to inform the judgments lawyers are required to make and the steps they are required to take, to fulfill their duty to assist in protecting children from abuse.

November 2, 2012

MCLE: 1 CAR\* \*See MCLE rule 5.7 (c)

CDs/Book: \$35 per set

## COMMERCIAL LAW

### ARMOR, AMMUNITION, & AMBUSHES:

#### *Bankruptcy and Other Battles in a Struggling Economy*

Armor: Protecting Yourself with Federal Bankruptcy Exemptions • Ammunition: Your Arsenal in “Bankruptcy Land” • Ammunition: WMD—Winning Mortgage Disputes • Ambushes: Malpractice Traps, Difficult Clients, The Student Loan Problem.

April 4, 2014

MCLE: 6.5 G

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (273 pages): \$59

### CONSUMER PROTECTION INTERSECTIONS

Overview of the Consumer Financial Protection Bureau and FTC's Bureau of Consumer Protection, and Federal Resources for Consumer Advocates • Mortgage Markets: The CFPB Mortgage Rulemakings, FTC Crackdown on Mortgage Relief Scams and Misleading Mortgage Advertising; Oregon Mortgage Lending Law and Regulation • Targeted Consumer Protection: CFPB, FTC, and Oregon Work on Behalf of Seniors, Immigrants, Servicemembers, and Low-Income Consumers • Law Enforcement Highlights: CFPB, FTC, and Oregon DOJ Recent Actions to Protect Consumers • Law Enforcement Highlights: CFPB, FTC and Oregon DOJ Recent Actions to Protect Consumers • Fair Debt Collection: CFPB Supervision of Debt Collection Activities; FTC Enforcement Actions Against Deceptive, Abusive, and Phantom Debt Collectors; Debt Collection in Oregon.

October 11, 2013

MCLE: 5.75 G

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (226 pages): \$59

### JUDGMENTS AND COLLECTING JUDGMENTS IN OREGON: *Avoiding the Pitfalls*

Drafting and Entering the Judgment; Judgment Liens and Their Effect • What Does the Court Consider in Determining an Attorney Fee Awards • Post-Judgment Contempt • Post-Judgment Collection of Consumer Debt • Registering Foreign Judgments • Bankruptcy's Impact on Collecting on Your Claim • Taxability of Damages.

November 9, 2012

MCLE: 6.5 G or PS

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (180 pages): \$59

### BANKRUPTCY LAW FOR THE NON-SPECIALIST

Introduction to Bankruptcy Law and Procedure • Who Gets What? When? Property of the Estate and Exemptions • The Automatic Stay • Business Bankruptcies: Avoidable Transfers and Chapter 11 Potpourri • Getting Paid, Getting Your Collateral, and Getting Nothing: What Is Dischargeable? • Taxes and Alternatives to Bankruptcy • Chapter 13 Plans.

October 16, 2009

MCLE: 6.25 G or PS\* \*See MCLE rule 5.7 (c)

CDs/Book: \$199 per set

DVDs/Book: \$299 per set

Book only (205 pages): \$59

## CONSTITUTIONAL LAW/EMPLOYMENT LAW

### [R] THE OREGON CONSTITUTION: *150 Years in the Making*

Litigating a State Constitutional Law Case • Constitutional Interpretation • Current Issues in Initiative and Referendum Law • Speech Protection—Article I, Section 8 • Limitations on Tort Remedies • The Religion Clauses • Future Oregon Constitutional Issues.

May 15, 2009

MCLE: 6.5 G\* \*See MCLE rule 5.7 (c)

CDs/Book: \$199 per set

DVDs/Book: \$299 per set

Book only (117 pages): \$55

### 2016 Annual EMPLOYMENT LAW UPDATE

Out of Office: Oregon Sick Leave • The Missing Link: Interpreting Oregon's Aid and Abet Statute • Electronic Lawyering: Ethics Update on #Trending Topics for Lawyers • Workplace Drug Testing: Marijuana vs. Alcohol • Case Law Update • Implicit Bias and Race.

May 13, 2016

MCLE: 4.75 G, 1.25 AJ, and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (198 pages): \$59



## EMPLOYMENT LAW (Continued)

### 2015 Annual EMPLOYMENT LAW UPDATE

Case Law Update • How to Get Fired Because You Were an Idiot (or Misunderstood) on Social Media • Social Media: What Happens in Vegas...End Up on Facebook • Oregon 2015 Legislative Update • Tax Issues and Litigation Settlements: The Only Thing Standing Between You and Lunch • Oregon's Marijuana Laws and the Workplace • Everyone's Got the Fever: Paid Sick Leave in Portland, Eugene, and Statewide • NSA Esquire: The Ethics of Employee Investigations and Monitoring.

May 15, 2015

MCLE: 5.5 G and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (258 pages): \$59

### 2014 Annual EMPLOYMENT LAW UPDATE

Case Law Update • Avoiding the Plague of Class Action/ Representative Action Wage and Hour Suits • 2014 Legislative Update and What to Expect in 2015 • Correctly Using Independent Contractors in Oregon—2014 Case Law Update • PDRx: Portland Sick Leave Dosage and Use • Settlements and Judgments • Evolving Trends of “Off-Duty” Conduct Involving Social Media and Marijuana.

May 30, 2014

MCLE: 4.75 G and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (194 pages): \$59

### 2013 Annual EMPLOYMENT LAW UPDATE

Case Law and Legislative Update • What to Expect from the 2013 Oregon Legislative Session • Too Technical to Remember? Recent Leave Law Changes Demystified • Workplace Violence • Agency Overview, Administrative Process, and Legislative Updates • Everything You May Want to Know About Lawyer Investigations But Have Been Too Busy to Ask • What You Need to Know About Health Care Reform.

May 31, 2013

MCLE: 4.75 G and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (214 pages): \$59

### [R] 2012 Annual EMPLOYMENT LAW UPDATE

Case Law and Legislative Update • Recent Wage and Hour Cases • Veterans' and Reservists' Employment And Reemployment Rights • Social Media at Work—Don't Blink—The Law is a Constantly Moving Target • Arbitration Agreement “Smack Down”—Class Action Waivers Take a Bruising • Contact with Represented and Unrepresented Persons: Current Employees, Former Employees and Investigations • Changes in Employee Benefits.

June 1, 2012

MCLE: 5.25 G and 1 E\* \*See MCLE rule 5.7 (c)

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (165 pages): \$59

## ESTATE PLANNING/PROBATE/ELDER LAW

### ABCS OF DECEDENTS' ESTATE ADMINISTRATION

Alternatives to Probate • Initiating Probate • Inventory, Collection, and Management of Assets • Title Problems • Creditors' Claims • Closing and Distribution of Assets • View from the Probate Bench • Administration of Estates with Revocable Trusts • Utilizing Paralegals Ethically.

April 8, 2016

MCLE: 5.25 G and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (278 pages): \$59

Forms on CD: \$20 (available only with book/CD/DVD purchase)

### 28th Annual Ethics CLE: ELDER ABUSE REPORTING

All Oregon Attorneys became mandatory reporters of elder abuse under Oregon's Law on January 1, 2015. This presentation will review the statutory duty to report, exceptions to reporting, and the intersection of the duty to report with an attorney's ethical duty of confidentiality under the ORPC as well as attorney-client privilege.

October 30, 2015

MCLE: 1 EAR

CD/Book: \$35 per set

### ABCS OF DECEDENTS' ESTATE ADMINISTRATION

Alternatives to Probate • Initiating Probate • Inventory, Collection, and Management of Assets • Title Problems • Creditors' Claims • Closing and Distribution of Assets • View from the Probate Bench • Administration of Estates with Revocable Trusts • Using Paralegals Ethically.

April 24, 2015

MCLE: 5.5 G and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (259 pages): \$59

Forms on CD: \$20 (available only with book/CD/DVD purchase)

### GUARDIANSHIPS AND CONSERVATORSHIPS

#### Updated Forms and Procedures

Guardianships • Conservatorships • Professional Fiduciaries • Getting Paid—The Rules Have Changed (Or Have They?) • Capacity Evaluation—A View from the Examiner's Seat • Paperless Practice Goes Mainstream—Issues for eFilers in Guardianships and Conservatorships • The LGBT Experience of Aging.

October 24, 2014

MCLE: 6.25 G or PS and 1 AJ

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (149 pages): \$59

Forms on Disc: \$20 (available only with book/CD/DVD purchase)

**ABCs OF DECEDENTS' ESTATE ADMINISTRATION**

Alternatives to Probate • Initiating Probate • Inventory, Collection, and Management of Assets • Title Problems • Creditors' Claims • Closing and Distribution of Assets • View from the Probate Bench • Administration of Estates with Revocable Trusts • Ethical Issues in Estate Administration.

March 14, 2014

MCLE: 5.25 G or PS and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (250 pages): \$59

Forms on CD: \$20 (*available only with book/CD/DVD purchase*)

**[R] REPRESENTING ELDER ABUSE VICTIMS**

Financial Abuse of the Elderly • Office of Adult Abuse Prevention and Investigations • Representing Victims of Physical Abuse Arising in Facilities • Litigating an Elderly Persons and Persons with Disabilities Abuse Prevention Act ("EPPDAPA") Order • Fitting the Pieces

Together.

April 12, 2013

MCLE: 6.5 G or AJ

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (194 pages): \$59

**[R] ABCs OF DECEDENTS' ESTATE ADMINISTRATION**

Utilizing Paralegals Ethically • Alternatives to Probate • Initiating Probate • Inventory, Collection, and Management of Assets • Title Problems • Probate and Creditor's Claims • Closing and Distribution of Assets • View from the Probate Bench • Administering a Revocable Trust Post Mortem • Taxing Thoughts About Non-Taxable Estates.

March 15, 2013

MCLE: 6.25 G or PS and .5 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (263 pages): \$59

Forms on CD: \$20 (*available only with book/CD/DVD purchase*)

**ETHICS**

**2016 Annual EMPLOYMENT LAW UPDATE**

Out of Office: Oregon Sick Leave • The Missing Link: Interpreting Oregon's Aid and Abet Statute • Electronic Lawyering: Ethics Update on #Trending Topics for Lawyers • Workplace Drug Testing: Marijuana vs. Alcohol • Case Law Update • Implicit Bias and Race.

May 13, 2016

MCLE: 4.75 G, 1.25 AJ, and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (198 pages): \$59

**JUDGMENTS AND COLLECTING JUDGMENTS**

Orders, Forms of Judgments, and Liens: Preparation, Service, and Getting It Entered • Ethics and Professionalism • Locating Assets: You Have a Judgment But Can You Collect? • Garnishment and Executions • Post-Judgment Contempt • Foreclosure Judgments and Sheriff Executions • Judgment Appeals • Judgments for Attorney Fees: There Have Been Some Changes.

May 6, 2016

MCLE: 5.75 G and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (190 pages): \$59

**ABCs OF DECEDENTS' ESTATE ADMINISTRATION**

Alternatives to Probate • Initiating Probate • Inventory, Collection, and Management of Assets • Title Problems • Creditors' Claims • Closing and Distribution of Assets • View from the Probate Bench • Administration of Estates with Revocable Trusts • Utilizing Paralegals Ethically.

April 8, 2016

MCLE: 5.25 G and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (278 pages): \$59

Forms on CD: \$20 (*available only with book/CD/DVD purchase*)

**EVIDENCE FROM THE JUDGES**

Appellate Update • Evidence in Action • Using the Evidence Code for a Winning Written Record – From Substantive Pre-Trial Motions Through Appeal • Internet-Based Evidence • Hot Trial Topics: Experts, Electronics, and Exclusions • I Just Gave My Client a Piece of Legal Advice, and Now I Think I Need a Lawyer.

November 13, 2015

MCLE: 5.5 G or PS and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (148 pages): \$59

**28th Annual Ethics CLE**

**BIAS AND DISCRIMINATION IN THE LEGAL PROFESSION**

Oregon played a key role in the march to this year's landmark U.S. Supreme Court decision granting same-sex marriage, the seminal civil rights issue of our time. We are honored to present an in-depth conversation with the judge and key lawyers sharing the history, strategy, and politics behind Oregon's *Rummel* and *Geiger* marriage equality cases. Get behind-the-scenes personal and professional insights and stories of struggle and success. We will also explore the aftermath and real world implications of these civil rulings in areas of law including employment, civil rights, and family law.

**HOT TOPICS IN LEGAL ETHICS**

Attorney Discipline in 2015: The State of the Oregon State Bar • Where's Your Data? Privacy, Security, and Your Ethical Obligations • Ripped from the Headlines: Notable Ethics Breaches.

**ELDER ABUSE REPORTING**

All Oregon Attorneys became mandatory reporters of elder abuse under Oregon's Law on January 1, 2015. This presentation will review the statutory duty to report, exceptions to reporting, and the intersection of the duty to report with an attorney's ethical duty of confidentiality under the ORPC as well as attorney-client privilege.

October 30, 2015 / MCLE: 3 AJ, 3 E, and 1 EAR

DVDs/Book: \$389 per set / CDs/Book: \$219 per set

Book only (185 pages): \$59

## **28th Annual Ethics : HOT TOPICS IN LEGAL ETHICS** (only)

Attorney Discipline in 2015: The State of the Oregon State Bar • Where's Your Data? Privacy, Security, and Your Ethical Obligations • Ripped from the Headlines: Notable Ethics Breaches.

October 30, 2015

MCLE: 3 E

CDs/Book: \$149 per set

DVDs/Book: \$189 per set

## **PARALEGALS AND LEGAL STAFF:**

### ***Ensuring Professional Competence***

Legal Marijuana in Oregon—Overview, Status, and Legal Considerations • Ethical Duty of Technology—Paralegal's Job or Attorney's Job? • Elder Law Abuse and OSB Reporting Requirements • Estate Planning—Lack of Liquidity • iPad for Legal Professionals • Landlord/Tenant—Updates, Tips, Pitfalls • Bankruptcy Basics—What is a Chapter 7/Chapter 13? • Limited Licensed Legal Technician.

June 12, 2015

5.25 G and .5 E NFPA CLE Credits

Book only (243 pages): \$59

## **2015 Annual EMPLOYMENT LAW UPDATE**

Case Law Update • How to Get Fired Because You Were an Idiot (or Misunderstood) on Social Media • Social Media: What Happens in Vegas...Ends Up on Facebook • Tax Issues and Litigation Settlements: The Only Thing Standing Between You and Lunch • Oregon's Marijuana Laws and the Workplace • Everyone's Got the Fever: Paid Sick Leave in Portland, Eugene, and Statewide • NSA Esquire: The Ethics of Employee Investigations and Monitoring.

May 15, 2015

MCLE: 5.5 G and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (258 pages): \$59

## **OREGON MARIJUANA LAW:**

### ***A Legal Primer for Attorneys and Businesses***

The Business of Marijuana • Implementing Measure 91 • Marijuana and Property: Commercial Leasing, Landlord-Tenant, and Land Use • Marijuana in the Workplace • Intellectual Property: What's Different about Marijuana? • Getting High on Ethics: Keeping Your License to Practice from Going Up in Smoke.

May 8, 2015

MCLE: 5.75 G and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (292 pages): \$59

## **EVIDENCE: *How to Get It and How to Use It***

Appellate Update • Walkin' Down a Country Road: Evidence in Arbitration • Expert Witnesses in State and Federal Litigation • Tips and Traps in Securing Evidence from Government Sources • Tort Litigation: Obtaining and Preserving Evidence for Admission in Court • Ethical Issues Involving Damaged, Altered, or Stolen Evidence.

November 21, 2014

MCLE: 5.75 G or PS and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (101 pages): \$59

## **27th Annual Ethics CLE**

**KIDS FOR CASH:** An award-winning 2013 documentary, *Kids for Cash*, which tells the scandalous story of how over 3,000 children in Pennsylvania were convicted and sentenced to juvenile detention facilities, often for very petty conduct, by two corrupt judges who in exchange received millions in kickbacks from the owners of those facilities. The film tells the story from those at the very heart of the scandal including the victims, their families, and the judges behind the scheme. Panel discussion follows viewing.

## **LAWYERS' MANDATORY DUTY TO REPORT CHILD ABUSE**

How lawyers' mandatory duty to report child abuse is triggered • The exceptions that might prevent you from reporting • How mandatory reporters are such a crucial part of Oregon's efforts to prevent child abuse • Hypothetical case studies focused on real-world scenarios.

## **HOT TOPICS IN LEGAL ETHICS**

The "E" is for Ethics—Managing Practical Issues with E-Discovery • Pushing the Envelope Without Ripping it Open: The Ethics of Counseling Clients in Gray Areas.

November 14, 2014

MCLE: 3 AJ, 1 CAR, and 3 E

*This qualifies as Introductory AJ credits*

CDs/Book: \$219 per set

DVDs/Book: \$340 per set - (*Kids for Cash* DVD included)

Book only (147 pages): \$59

## **27th Annual Ethics CLE: HOT TOPICS IN LEGAL ETHICS** (only)

Hot topics in Legal ethics • The "E" is for Ethics—Managing Practical Issues with E-Discovery • Pushing the Envelope Without Ripping it Open: The Ethics of Counseling Clients in Gray Areas.

November 14, 2014

MCLE: 3 E

CDs/Book: \$149 per set

DVDs/Book: \$189 per set





### 2014 Annual EMPLOYMENT LAW UPDATE

Case Law Update • Avoiding the Plague of Class Action/Representative Action Wage and Hour Suits • 2014 Legislative Update and What to Expect in 2015 • Correctly Using Independent Contractors in Oregon—2014 Case Law Update • PDRx: Portland Sick Leave Dosage and Use • Settlements and Judgments • Evolving Trends of “Off-Duty” Conduct Involving Social Media and Marijuana.

May 30, 2014

MCLE: 4.75 G and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (194 pages): \$59

### 26th Annual Ethics CLE: LEGAL ETHICS' GREATEST HITS (AND MISSES) OF 2012–2013

Legal Ethics' Greatest Hits (and Misses) of 2012–2013 • The Case for Civility/Professionalism as a Winning Strategy.

November 8, 2013

MCLE: 3 E

CDs/Book: \$149 per set

DVDs/Book: \$189 per set

## FAMILY LAW

### 27th Annual FAMILY LAW SEMINAR

When Divorce Involves a Special Needs Child: What Family Law Attorneys Need to Know • Appellate Review of Domestic Relations • Working With the Self-Represented: Headache or Opportunity? • Current Ethics Issues Facing Family Law Attorneys • Parenting Coordination • Enforcement of Judgments • Oregon's Family Courts in an eCourt Environment • *Windsor*, *Geiger*, and the State of Same-Sex Marriage.

September 19, 2014

MCLE: 5.75 G and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (149 pages): \$59

### 26th Annual FAMILY LAW SEMINAR

Appellate Review • Top Ten Family Law E-Discovery Issues • Child Support Guidelines: The Next Generation • Hard Truths: Preparing Clients for What They Don't Want to Hear and Strategies for Effectively Representing Challenging Clients • 2013 Oregon Family Law Legislation • Responses to Ten Difficult Questions from Clients • Four Snapshots: The Intersection of Family Law and Four Related Practice Areas; Bankruptcy Law; Tax Law; Mortgages, Foreclosures and Short Sales; Social Security Disability Law • Trying a Family Law Case: Observations from the Bench.

September 20, 2013

MCLE: 6.75 G

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (211 pages): \$59

### KEEPING UP WITH MARRIAGE:

#### *Serving Your Same-Sex Couples Right*

Marriage Equality—How We Got Here • Federal Benefits for Same Sex Couples—What You Need to Know • Practices and Pitfalls in Same-Sex Dissolutions • Income Tax Issues for Same-Sex Couples • Til Death Do Us Part: Estate Planning and Administration in a Post-*Windsor* World.

June 13, 2014

MCLE: 3.25 G or AJ

CDs/Book: \$179 per set

DVDs/Book: \$229 per set

Book only (89 pages): \$59

### [R] 25th Annual FAMILY LAW SEMINAR

Oregon Child Support Program 2011–2012 Child Support Guidelines Review • Paternity: Presumptions and Assumptions • Elder Law Issues in Domestic Relations • Ethical Pitfalls of Social Media and Evidentiary Issues • Family Court After the Budget Cuts: What's Left and What's New • When Family Law and Criminal Law Issues coincide • Relocation.

September 21, 2012

MCLE: 5 G and 1 E\* \*See MCLE rule 5.7 (c)

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (154 pages): \$59

## REAL PROPERTY

### INTEGRATING FLOODPLAIN MANAGEMENT POLICIES

Keynote Address: Lori Faeth • Flooding and the Columbia River Ecosystem • Climate Change and Floodplain Resiliency • Floodplain Management Policies • Local Floodplain Management Programs • Economic Considerations in Floodplain Management • Closing Address: Mary Lou Soscia.

December 10, 2015

MCLE: 6.75 G

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (220 pages): \$59

### A FLOOD OF QUESTIONS: *Integrating Floodplain Management and Salmon Conservation*

Legal Landscape: Managing Floodplains and Restoring Salmon • Understanding and Restoring Floodplain Function for Salmon Restoration and Other Benefits • Administering Floodplain Protection: Agency Roles and Views • Levee Certification/Re-Certification • NFIP Consultation and Litigation • Changes to Mapping Requirements for NFIP • Floodplains and Local Land Use Regulation • Columbia River Treaty.

November 7, 2014

MCLE: 7 G or PS

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (249 pages): \$59

## JUDGMENTS AND COLLECTING JUDGMENTS

Orders, Forms of Judgments, and Liens: Preparation, Service, and Getting It Entered • Ethics and Professionalism • Locating Assets: You Have a Judgment But Can You Collect? • Garnishment and Executions • Post-Judgment Contempt • Foreclosure Judgments and Sheriff Executions • Judgment Appeals • Judgments for Attorney Fees: There Have Been Some Changes.

May 6, 2016

MCLE: 5.75 G and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (190 pages): \$59

## THE COMPLEX AUTOMOBILE ACCIDENT CASE, CRASH V. ACCIDENT? WINNING STRATEGIES FROM SEASONED PLAINTIFF AND DEFENSE EXPERTS

Auto Crash Injury Litigation and Causation: Science, Myths, and Fallacy • The Judges' Perspective: What Works at Trial? What Doesn't? • Better Ways to Argue Damages in Major and Catastrophic Injury Cases • The Modern Trial: Cutting Edge Use of Visualization and Technology • What's New? "From PIP to UIM to Every LIEN in Between"

• It's a New World: Distracted Driving and Social Media.

April 29, 2016

MCLE: 6.5 G

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (125 pages): \$59

## TRIAL TECHNIQUES, SKILLS, AND STRATEGIES featuring David B. Markowitz, Matthew Donohue, and Christopher Dominic

The Perfect Question • Jury Selection • Opening Statement • Direct Examination • Preparing Your Client for Trial • Courtroom Technology • Cross-Examination • Using Depositions at Trial • Expert Cross-Examination in Oregon State Court Trials • Closing Arguments.

December 4, 2015

MCLE: 6.5 G or PS

CDs/Book: \$229 per set

DVDs/Book: \$329 per set

## EVIDENCE FROM THE JUDGES

Appellate Update • Evidence in Action • Using the Evidence Code for a Winning Written Record—From Substantive Pre-Trial Motions Through Appeal • Internet-Based Evidence • Hot Trial Topics: Experts, Electronics, and Exclusions • I Just Gave My Client a Piece of Legal Advice, and Now I Think I Need a Lawyer.

November 13, 2015

MCLE: 5.5 G or PS and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (91 pages): \$59

## TRIAL PRACTICE: *It's All About Persuasion*

Theories of Persuasion—Finding the Story • What Makes a Great Verdict Form? • Jury Instructions as Structural Foundation for a Winning Presentation • Opening Statements: Your Key to a Successful Trial • Closing Argument—Bringing It Home • Trial Practice Snapshots—Demonstrative Evidence; Persuasion • Experts: The Bad, the Good, and Ugly • Direct and Cross Examination • Trial Practice Snapshots: Women Advocates • Complex Litigation Issues.

June 17, 2015

MCLE: 6.75 G or PS

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (235 pages): \$59

## DEPOSITION TECHNIQUES: STRATEGIES • TACTICS • TECHNIQUES featuring David B. Markowitz

Deposition Goals—Ten Important Goals to Accomplish • How to Ask Questions Effectively • What to Ask • Questions & Answers • Dealing with the Problem Witness • When to Stop Asking Questions • Getting it All—Deposition Thoroughness • Defending Depositions.

December 5, 2014

MCLE: 6 G or PS

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

## EVIDENCE: *How to Get It and How to Use It*

Appellate Update • Walkin' Down a Country Road: Evidence in Arbitration • Expert Witnesses in State and Federal Litigation • Tips and Tricks in Securing Evidence from Government Sources • Tort Litigation: Obtaining and Preserving Evidence for Admission in Court • Ethical Issues Involving Damaged, Altered, or Stolen Evidence.

November 21, 2014

MCLE: 5.75 G or PS and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (101 pages): \$59

## LITIGATING AUTO ACCIDENT CASES

Medical Case Management for Attorneys • Advanced Uninsured and Underinsured Motorist Issues • Judges Panel: Trying Your Case—What Works and What Doesn't • Third Party Issues • The Role of Probability, Risk, and Coincidence in Auto Injury Litigation.

May 16, 2014

MCLE: 7 G or PS

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (186 pages): \$59

## TRIAL TECHNIQUES, SKILLS, AND STRATEGIES featuring David B. Markowitz and Guests

The Perfect Question • Jury Selection • Opening Statement • Direct Examination • Preparing Your Client for Trial • Courtroom Technology • Cross-Examination • Using Depositions at Trial • Expert Cross-Examination in Oregon State Court Trials • Closing Arguments.

December 6, 2013

MCLE: 6.5 G or PS

CDs/Book: \$209 per set

DVDs/Book: \$329 per set

### **COURTROOM EVIDENCE**

New Oregon Standards for Using Eyewitness Testimony • Evidentiary Rulings—Use Them to Your Client's Advantage • Appellate Update • Attacking (and Supporting) Witness Credibility at Trial • High Technology Evidence for the Trial Practitioner.

November 15, 2013

MCLE: 6.5 G or PS

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (118 pages): \$59

### **NEW TRENDS IN OREGON DISCOVERY**

Discovery Battles from the Judge's Perspective • Discovery Under the New Multnomah County Civil Case Management System • Why Choose Arbitration? • Recent Trends in Electronic Discovery • Obtaining Mandamus Relief from Discovery Rulings • Civil Discovery and White-Collar Criminal Investigations.

October 25, 2013

MCLE: 6 G

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (202 pages): \$59

### **MASTERING THE ART OF PERSUADING TRIAL JUDGES**

*featuring David B. Markowitz*

How to Win at Oral Argument • Elements of Trial Judge Persuasion • Why the Same Words May have Different Persuasive Impact • Developing Credibility • Courageous Arguments • Winning the Right Way.

May 3, 2013

MCLE: 3.5 G or PS

CDs/Book: \$179 per set

DVDs/Book: \$239 per set

### **LITIGATING AUTO ACCIDENT CASES**

Discovery in Auto Injury Cases • How an Accident Reconstructionist Can Help—and Hurt—Your Case • Experts: Effective Strategies for Preference, Preparation, and Presentation at Trial • PIP Repayment Strategies • Mediating and Settling Auto Injury Cases: Dos and Don'ts • Trying Your Case—What Works and What Doesn't.

April 19, 2013

MCLE: 6.5 G or PS

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (126 pages): \$59

### **TRYING A MEDICAL NEGLIGENCE CASE:**

*Tips from the Masters*

What Every Plaintiff and Defense Lawyer Must Know Before Accepting a Medical Negligence Case • Essential Pre-Trial Issues • Discovery in Medical Negligence Cases • Going to Trial vs. Alternative Dispute Resolution • Trial Strategies: Essential Elements of a Medical Negligence Case • New Developments: How Has Medical Negligence Litigation Evolved?

December 14, 2012

MCLE: 6.75 G

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (164 pages): \$59

### **DEPOSITION TECHNIQUES: STRATEGIES, TACTICS, AND**

**TECHNIQUES** *featuring David B. Markwotiz*

Deposition Goals • How to Ask Questions • What to Ask— Important Questioning Techniques • Dealing with the Lying Witness • Dealing with the Witness Who Claims to Know Too Little • Getting it All —Depositions Thoroughness • When to Stop Asking Questions • Defending Depositions.

December 7, 2012

MCLE: 6 G or PS

CDs/Book: \$209 per set

DVDs/Book: \$329 per set

### **[R] EVIDENCE FROM THE JUDGES**

Witnesses Commenting on the Credibility of Other Witnesses • Objecting at Trial • Preserving Evidentiary Error • Character Evidence • Evidence Rules Outside the Code and Evidentiary Issues Outside of Trial • Opinion Evidence from Experts: Recent Developments • Appellate Update.

November 30, 2012

MCLE: 6 G or PS

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (91 pages): \$59

### **[R] PRETRIAL LITIGATION SKILLS 101**

Matters Preliminary to Suit • Complaints • Filing and Service of Process in Oregon Circuit Court Matters • Answers, Affirmative Defenses, and Counterclaims and Cross Claims • Rule 21 Motions • Replies and Amending Pleadings • Settlement Evaluation During Litigation and Rule 54E Offers of Judgment • Overview of Formal Discovery Practice in Oregon Courts • Third Party Discovery • Resolving Discovery Disagreements • Dispositive Motions.

May 4, 2012

MCLE: 6.5 G or PS\* \*See MCLE rule 5.7 (c)

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (172 pages): \$59

### **LITIGATING AUTO ACCIDENT CASES**

Discovery in Auto Injury Cases • Bio-Mechanics of Accidents and Injuries • Experts—Effective Strategies for Preference, Preparation, and Presentation at Trial • Dealing with Third-Party Claims to Your Recovery • Mediating and Settling Auto Injury Cases: Dos and Don'ts • Trying Your Case: What Works and What Doesn't.

April 13, 2012

MCLE: 6.5 G or PS\* \*See MCLE rule 5.7 (c)

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (173 pages): \$59

### **DECONSTRUCTING THE CONSTRUCTION LITIGATION CASE**

Contract Is King? Tort Trumps? Recent Key Decisions • Payment, Performance, and Delay: Practical Construction Law • Use and Abuse of the Complex Construction Case Program • Insurance Claims in Construction Cases • Teaching the Jury: How Best to Show What the Witness Has to Say • Trying the Construction Case.

March 9, 2012

MCLE: 6.75 G\* \*See MCLE rule 5.7 (c)

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (112 pages): \$59



### 2015 WORKERS' COMPENSATION UPDATE

Giving Us a Break: *U.S. Bank v. Pahrman* • 2014-2015—A Year to Review • Making Sausage in 2015 – A Legislative Update • What's New on the Administrative Front • The Future of Workers' Compensation—Will the Force Be With You? • Effective Use of Paralegals in a Claimant's Workers' Compensation Practice • "The [PPD Rating Standards] They Are a Changin'" —New OARs as a Result of *Brown* and *Schleiss*.

September 18, 2015

MCLE: 6.75 G or PS

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (204 pages): \$59

### 2014 WORKERS' COMPENSATION UPDATE

"The Time Has Come Today"—Statutes of Limitations for Claims and Hearings • Appellate Update • Safe Practices in a World of Hurt—Legal Ethics for Workers' Compensation Lawyers • Non-Complying Employer Cases Worth Litigating by Both Sides • Combined Condition Claims—Here We Go Again • "As Time Goes By" A retired claimant's attorney, retired defense attorney, and retired administrative law judge have been reminiscing about their lives in the law. They will tell you what they know now that they wish they had known "back then," and they will offer practice tips from the retirees' perspective.

September 26, 2014

MCLE: 5.5 G and 1 E

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (108 pages): \$59

### 2013 WORKERS' COMPENSATION UPDATE

All That Glitters Is Not Gold • Appellate Update • What's New on the Legislative and Administrative Front? • Collateral Benefits: the Good, the Bad, and the Ugly • How to Win at Hearing: Advice from the ALJs • A Compensability Compass: Finding Your Way Through the Course and Scope Quagmire.

September 27, 2013

MCLE: 6.25 G

CDs/Book: \$209 per set

DVDs/Book: \$309 per set

Book only (102 pages): \$59

### [R] 2012 WORKERS' COMPENSATION UPDATE

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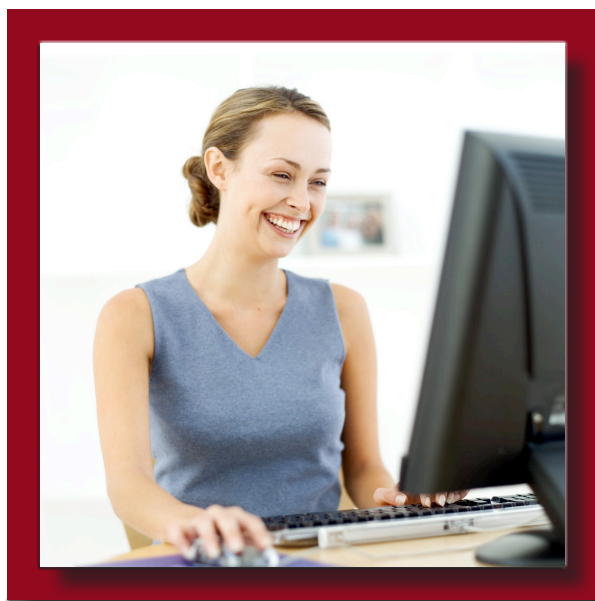
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