



2016 LEGISLATIVE DRAFTING AND LOBBYING COMPETITION

PRELIMIN ROUND - LOBBYING SCORE SHEET

Judge's Name: _____

Competitor #: _____

SCORE EACH FACTOR ON A SCALE OF 1-10: 1-2=Below Average Performance 7-8=Good Performance
 3-4=Minimum Level 9-10=Outstanding Performance
 5-6=Average Performance

CATEGORIES	Score	Comments
Overall Presentation: Consider: Poise, Self-Confidence, Professional Demeanor, Posture, Ability to Handle Interruptions, Eye Contact		
Making the Argument: Consider: Clarity of Arguments, Persuasion, Strength of Arguments, Conciseness		
Handling of Questions: Consider: Composure, Responsiveness, Strength of Answer		
Use of Fact Pattern: Consider: Effective, Appropriate and Tactful Use of Information in the Fact Pattern		
Introduction/Conclusion: Consider: Handshake, Introduction, Method for Follow Up at End of Meeting, the "Ask"		
TOTAL SCORE (Out of a Possible 50)		